

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 4, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$65,074	29
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$41,638	21
Gold Producers (\$10,000 - \$30,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$23,281	7
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,612	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$17,431	9
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$16,715	7
Hatton, Catherine E.	Long Island Insurance Solutions	\$14,980	14
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,964	6
Ahlbum, Tim	Health Coverage Solutions	\$13,896	3
Barta, Devin M.	Barta Insurance Agency	\$12,852	5
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$11,797	3
Senior Insurance Marketing, Inc.		\$10,025	4
Silver Producers (\$5,000 - \$10,000)			
AmeriLife		\$9,037	14
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,034	2
Savage, Gina	Savage Insurance Agency	\$8,471	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$8,300	2
Bowes, Rick	Bowes Insurance Agency	\$8,292	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,278	9
Schwartz, Scott J.	Insurance Protection Services	\$8,232	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,088	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$7,547	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,043	9
Rosati, Lisa	Rosati Insurance Agency	\$6,816	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,783	2
Edwards, Jackson IV	Edwards Insurance Agency	\$6,672	2
James M. Gray, Inc.		\$6,605	3
Skolnick, Hal S.	Skolnick Insurance Agency	\$6,588	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$6,312	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,628	3
Centerstone Insurance & Financial Svcs.		\$5,468	2
Baacke, Brian W.	Baacke Insurance Agency	\$5,375	1
Maisonet, Joseph	Maisonet Insurance Agency	\$5,004	2
Chacon, Cesar	The Insurance Hub	\$5,003	3

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Bronze Producers (\$2,500 - \$5,000)

Valery, Albert L.	Valery Insurance Agency	\$4,692	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,656	2
Clark, John W.	Senior Solutions Insurance Agency	\$4,555	3
Greenhill, Richard A.	Greenhill Insurance Agency	\$4,464	1
Johnson, Jamie S.	Johnson Insurance Agency	\$4,411	1
Huberman, Richard	Huberman Insurance Agency	\$4,391	1
Marengo, Peter	Marengo Insurance Agency	\$4,356	1
Catron, Edward A.	Catron Insurance Agency	\$4,140	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,692	4
Adler, Risa B.	Adler Insurance Agency	\$3,564	1
Moraski, Matthew B.	Moraski Insurance Agency	\$3,540	1
Riva, Antonio	Riva Insurance Agency	\$3,444	2
West, Douglas J.	West Insurance Agency	\$3,420	1
FNA Insurance Services, Inc.		\$3,372	2
Sweeney, James A.	American Senior Benefits	\$3,264	2
Gruber, Sonny	Gruber Insurance Agency	\$3,228	1
Kozak, Iris C.	New York Life Insurance Agency	\$3,107	1
Stevens, Ronald W.	Stevens Insurance Agency	\$3,024	1
Mollison, Ransford U.	Mollison Insurance Agency	\$2,976	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,976	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$2,940	1
Senn, Scott E.	Senn Insurance Agency	\$2,940	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,916	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,844	1
Roxburgh, Philippa J.	Roxburgh Insurance Agency	\$2,844	1
Elite Insurance Partners, LLC		\$2,804	1
Clark, Otmar A. Jr.	Clark & Associates Life & Health	\$2,759	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

June 4, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC \$18,612

Gold Producers (\$10,000 - \$15,000)

Silver Producers (\$5,000 - \$10,000)

Bowes, Rick	\$8,292	Oblaczynski, William J.	\$6,924
Ahlbum, Tim	\$8,232	Skolnick, Hal S.	\$6,588
Schwartz, Scott J.	\$8,232	Kingsley, Beverly J.	\$6,504
Primack, Neil E.	\$7,572	Graham, Christopher N., CLU	\$6,143
Siddique, Nayeem M.	\$7,320	Schwartz, Richard S.	\$5,995
Ahlbum, Jon	\$7,295	Fuller, Bret A.	\$5,375
Haft, Gary S.	\$7,250	Tantillo, Robert V.	\$5,025

Bronze Producers (\$2,500 - \$5,000)

Gauldin, Brian K.	\$4,692	Spink, Chad D.	\$3,252
Gallo, Darren M.	\$4,656	Gruber, Sonny	\$3,228
Greenhill, Richard A.	\$4,464	Halstead, Cynthia A.	\$3,228
Johnson, Jamie S.	\$4,411	Blake, Karla	\$3,108
Rose, Scott A.	\$4,392	McGregor, Iyan L.	\$3,108
Huberman, Richard	\$4,391	Verrier, Scott R.	\$3,108
Marengo, Peter	\$4,356	Kozak, Iris C.	\$3,107
Savage, Gina	\$4,284	Dolph, Frank B. III	\$3,105
Zum Tobel, Marc	\$4,274	Ranney, Eugene	\$3,084
Stevens, Jason	\$4,211	Kahn, Peter S.	\$3,072
Cancio, Maria	\$4,187	D Ambrosio, Chris	\$3,024
Holdren, Charles E.	\$4,103	Molina, Mindie N.	\$3,024
Stevens, Ray	\$4,103	Walters, Kenneth W.	\$3,024
Benedeti-Zum Tobel, Giovanna	\$3,983	Lee, David C.	\$2,976
Muni, Joseph P. Jr.	\$3,983	Mollison, Ransford U.	\$2,976
Palmer, Casey V.	\$3,649	Canitano, Eva M.	\$2,948
Edwards, Jackson IV	\$3,564	Greenberg, Richard A.	\$2,940
Kempler, Gary S.	\$3,564	Jones, John A.	\$2,940
Sobel, Gary I.	\$3,564	Cleveland, Keith E.	\$2,916
Gordon, Aaron	\$3,563	Schrupp, Billy L.	\$2,904
Daenzer, Christopher	\$3,540	Graham, Christopher C.	\$2,891
Spire, Brian W.	\$3,420	Pucci, Katya	\$2,868
Lembcke, Julia	\$3,359	Cheek, Steven J.	\$2,844
Sweeney, Paul W.	\$3,275	Langholtz, Eric	\$2,844

Writing Agents

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Panza, Gary R.	\$2,844	Felix, Joao L.	\$2,676
Pierre, Roger	\$2,844	Malooley, Michele A.	\$2,676
Roxburgh, Philippa J.	\$2,844	Payant, Thomas A.	\$2,676
Rush, Francine	\$2,844	Zarins, Ivars	\$2,676
Haass, David	\$2,804	Riva, Antonio	\$2,592
Clark, Otmar A. Jr.	\$2,759	Chard, Dani L.	\$2,579
Cornett, Joshua A.	\$2,688	Biederman, Julie	\$2,556
Bartley, David M.	\$2,676		